



# Aarubco Rubber Company, Incorporated

Design • Development • Fabrication, Industrial Rubber Products  
Quality Rubber Products

July 27, 1998

Mr. Don Girodano  
**Entel Systems, Inc.**  
225 Franklin Avenue  
Midland Park, NJ 07432

Dear Mr. Girodano,

I would like to take this opportunity to compliment you on some members of your staff, and to let you know how satisfied we are with our choice to lease our Toshiba phones through Entel.

Beginning with our salesman, Mark Ruggiero. He made many promises, as all salesmen do, except he kept all of them. He was pleasant to deal with, well versed about his wares, and really helped make our move into our new facility a whole lot easier.

Then there was Phil Penso the field Tech Supervisor and Al, his assistant. They too were pleasant to deal with and very patient with me as I changed my mind about so many options, that I drove myself crazy! And then even more patient, when I changed my mind back to Phil's original suggestions!

In any case, it's been a nice experience. We've been moved in our new place over 1 month and our phones have been about the only easy part of the move because of Mark, Phil & Al and our Toshiba phones.

Sincerely,

Toni Allison  
Office Manager

